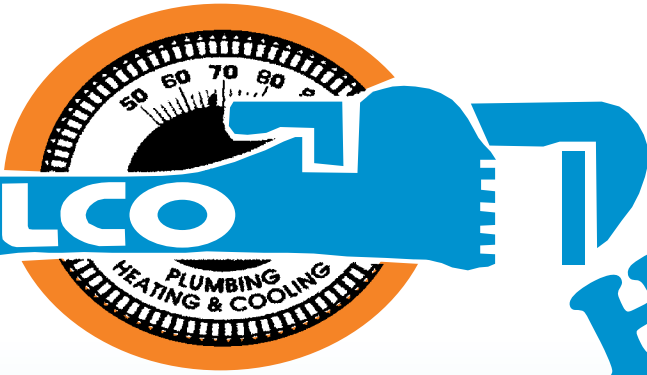


The

HALCO



Herald

Winter 2006

Home Energy Performance Team Member Certified As Asbestos Contractor Supervisor

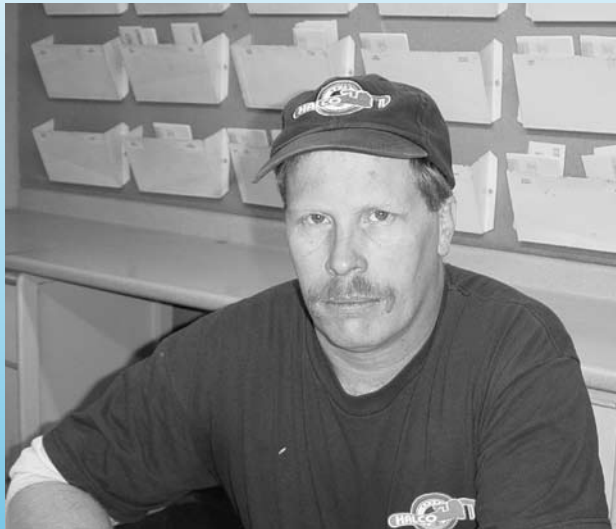
We are pleased to announce that our Home Energy Performance team now includes a certified asbestos contractor supervisor.

Team member David Davenport has just completed 40 hours of training and passed a comprehensive exam to become certified to handle and supervise handling of asbestos.

Why does a home energy performance team need an asbestos expert, you ask? Because many homes that the team visits have asbestos.

Often we think of asbestos as only being used in commercial and industrial buildings. These buildings certainly do account for most of the asbestos still in use today. However, as our Home Energy Performance team began visiting homes to conduct total building analyses, they found many older homes still have asbestos. It was a widely used building material before the 1970s.

The most obvious residential use for



asbestos is to insulate old furnace ducts. But, asbestos was also used in certain flooring tiles, ceiling tiles, siding, and as fireproofing around chimneys.

When asbestos is discovered in a home, Dave determines the best approach for keeping asbestos fibers out of the air. This can range from complete asbestos removal to leaving the asbestos and not disturbing it.

Any friable, or crumbly, asbestos has to be removed or contained be-

fore we can proceed with the analysis. One of the important tests we do during our analysis, the blower door test, could disturb any friable asbestos.

Floor tiles represent the other end of the asbestos spectrum. Nothing special would probably have to be done until you replace the flooring. Then the old tiles have to be disposed of properly.

With a certified asbestos expert on the team, we can employ very efficient, cost effective asbestos abatement measures. As a HOME energy performance team, we tailor any abatement measures to the exact requirements of the work to be done with minimal inconvenience to the homeowner.

We thank Dave Davenport for volunteering for this job. It required his driving to Chittenango, east of Syracuse, to a company called Environmental Management Compliance Corporation for the training and testing.

Serving the Finger Lakes & Central New York Since 1984

Continuing Education Means Better Service



Dave Davenport



Clinton Coon



Mark Syron



Paul Crowley



Jeff Lampman



Shad Cook

NATE Certifications

Congratulations to three Halco technicians who have earned NATE certification and three who have received additional certifications.

Dave Davenport, Clinton Coon and Mark Syron passed their core certification and gas heat specialty exam to become certified in gas heat.

Paul Crowley has added oil heat certification to his gas heat and air conditioning certification. Jeff Lampman has added heat pump and oil heat certification to his gas heat certification. Shad Cook has added oil hydronics certification to his gas heat certification.

Apprentice Training Semester Winding Down

The fall semester is almost finished for our apprentices. We thank each of them for giving up one four-hour

evening every week. They are learning more about their profession to be able to serve you better.

Congratulations to:

Electrical Apprentices

Brian Liberatore	Chris Payne
Jeff Jacobus	Derrick Williams
Dan Duffy	Tim Ryan
Brian Galbraith	Ken Gower
Joe Smith	Matt Rogers
Scottie Beaudette	Don Miller

HVAC Apprentices

Rob Tweedie	Steve Hegel
Dave Davenport	Allen Birmingham
Jake Clancy	William DeJonge
Leo Warren	Dan Lewellyn
Phil Congdon	Ron Whitney
Clinton Coon	Jason Koch
Bobby Bassett	Matt Floge
Greg White	David Smith
John Sanford	William Grant
Bob Bombard	Jarod Hill
Jody Clark	

Plumbing Apprentices

Charles McManus	Christian DeRue
Eric Crandall	John Zimmerman
Jim DeJonge	Eric McConnell
Jason Conklin	Justin Syron
Phil Congdon	Mike Thayer
Steve Yaeger	Bill Lathrop
Darrell Roedts	Bernie Croll
Brian Sprull	John Parshall
Mark Syron	Edward Dean

Sheetmetal Apprentices

Steve Campbell	Gary Parmalee
Jarod DePauw	Dennis Lapressi
Jerry McCann	Tony Morelli
Jason Sennett	

Construction Essentials

Justin Syron	Jim DeJonge
Jerry McCann	Brian Liberatore
William DeJonge	Jeff Jacobus
Ron Whitney	Steve Campbell
Chad Lindsay	Jason Sennett

Technicians Take Confined Space & Competent Person Training

On a Saturday just before the holidays, 33 Halco technicians gathered at PBS Supply to further hone their ability to serve you. First they learned how to work in confined spaces and then they took Competent Person training.

Confined spaces are places like manholes and tanks used for large commercial and industrial boilers. In the photo above, instructor Don Masten (kneeling left) from the Rochester training firm CY Concepts and Halco technician Paul Crowley demonstrate a safety lift. A technician is tethered to this device when going into confined spaces. This speeds a rescue in case of an accident.



The whole class is pictured and identified on page four.

Following the confined spaces seminar, many of the technicians stayed for the competent person training.

While the name sounds demeaning, this is a government

term coined by OSHA. The training teaches technicians about OSHA regulations and what they need to know when talking to OSHA people.

Both of these seminars were funded by a grant to the New York State Safety Council.

Thanks to everyone who took advantage of this unique opportunity.

Halco Recruits At Job Fair



Recently, a number of our department heads participated in a job fair to introduce high school students to our industry and our company.

The daylong event, which attracted more than 500 students from 30 schools, was held south of Seneca Falls at the site of Empire Farm Days. It was sponsored by the Finger Lakes Workforce Investment Board.

Attendees had a chance to try their hands at various tasks such as forming sheetmetal and soldering copper pipe.

Events like this help students decide whether a skilled trade is right for them. More than 60 percent of all college students do not finish their degrees; many opt instead for skilled trades. So it is good for them to know what job opportunities await them.

Peers Visit Halco



Left to right) Tom Rostron, Masnugan, NJ; Buddy Smith, Chesapeake VA; Milton Baum, Riverdale NJ; Hal Smith; Tom Damini, San Antonio, TX; Manny Chaves, Hudson, MA; Kevin Johnson, St. Cloud MN; and Jeff Miller, St Louis MO; kick off their MIX group meeting with dinner at Hal and Tammy Smith's house.

Recently, the owners of seven heating and air conditioning companies from all over the country paid us a visit. Their purpose was to scrutinize our operation and make suggestions for serving you better.

The group is called a MIX group. MIX stands for "management information (e)xchange." Each group is comprised of similar size, noncompeting contractors from different parts of the country, and is under the auspices of ACCA (Air Conditioning Contractors of America).

At pre-set intervals, usually twice a year, all members of the group gather

in one member's community. They tour the member's business and receive a complete overview of the business, including financials. From that information they complement the good points (and often take them home to apply to their own business) and they offer suggestions for improving on those areas of the business needing improvement. Each member of the group has his "day in the sun."

And so it was with Hal Smith the first weekend in October. Besides visiting all the Halco facilities and scrutinizing the business practices, group members also sampled some of the best of the Finger Lakes.

Water Leak Saves Couple's Lives

A water drip from one of the pipes leading from the boiler to the baseboard hot water heat upstairs led Jerry Jones to call Halco. The Joneses also thought they smelled gas.

When technician Doug McNabb arrived, he found a much bigger problem – a potentially deadly problem. The carbon monoxide was at a very high level.

A skeptical Jerry Jones wanted a second opinion, so Doug recommended that he call NYSEG, his utility provider. The utility technician confirmed the



diagnosis and "red tagged" the system, which means it cannot be used until repairs are made. Since the boiler was in the house when the Joneses bought it 14 years ago, they decided on a new boiler.

Paul Smith was there within hours to discuss the options, and a Halco team

of three technicians arrived the next morning to install the new boiler.

Jerry was impressed with the fast service, how well our team worked together and the follow-up calls to be sure everything was working.

Confined Spaces Seminar Group



(Seated l to r) Eric Crandall, John Sanford, Dave Schott, Bobby Bassett, Willy Grant, Leo Fenner, Todd Martin, Darrel Roedts, (Middle Row l to r) Don Masten, Billy DeJonge, Skip Dean, Carrie Fisher, Tony Morelli, Ron Whitney, Eric McConnell, Leo Warren, Clinton Coon, Michael Crane, (Back Row l to r) Chad Lindsey, Phil Congdon, David Davenport, Jerry McCann, Justin Syron, Dan McConnon, Ken Gower, Shad Cook, Ralph Schodel, Joe Smith, Jim DeJonge, Hal Smith, Brian Galbraith, Paul Crowley and Jason Sennette.



Where We Are

Call any of our local phone numbers listed below and a service or installation team will be dispatched from right nearby to take care of your problems quickly.

<u>Community</u>	<u>Number</u>
Phelps	315.946.6200
	800.533.3367
Fax	315.946.6676
Newark	315.331.3912
Geneva	315.781.0556
Canandaigua	585.396.2668
Penn Yan	315.536.0633
Auburn	315.253.7939
Rochester	585.271.4330
Ithaca	607.277.3154
Elmira	607.733.0420
Cortland	607.753.1123
Lyons	315.946.6161
(PBS Supply)	

Websites: www.halcoheating.com
www.halcoelectric.com
www.pbssupplyco.com



865 County Road #6
Phelps, NY 14532

Return Service Requested